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COURSES OFFERED:

- Going Beyond Drill, Fill & Bill: The Birth of the Super GP
- Unleashing the Power of the 89%: How Supercharging Your Hygiene Program Can Super-Size Profits
- Designed for Accomplishment, Engineered for Success: How What We Do, Use, and Think About Affect Our Daily Practice
- Effective Assisting
- Get It, Got It, Glue It: A Comprehensive Guide to Terrific Temporization
- Polish Your Skills: How to Extract the Most from Our Everyday Communication to Increase Productivity and Profits
- Efficient Fundamental Dentistry: Pathways to Procedural Mastery in 'Bread and Butter' Dentistry
- Prep N' Produce: A Comprehensive Guide to Prep Design, Indirect Material Selection and the Glues We Choose to Use
- Endo/Resto: Simplifying a Procedural Juggernaut to Achieve Single Visit Profitability
- Influencing the Outcome: Pathways to Effective, Efficient and Profitable Surgery in the GP Practice
- The Nuts and Bolts of Implant Dentistry
- Diamonds and Pearls are a Practice's Best-Friend
- Drill, Fill, & Bill—A Proven Approach to Profitable Posterior Dentistry

Timothy M. Bizga, DDS, FAGD is a general dentist practicing in Cleveland, Ohio. His background in dentistry is lengthy and diverse. Once a former chairside assistant, he also worked as a dental lab-technician, making his perspective unique among others in the field of dentistry. He received his DDS from the *University of Michigan School of Dentistry*. He is currently a member of the American

Dental Association and a Fellow in the Academy of General Dentistry. Dr. Bizga is a *Certified John Maxwell Speaker/Trainer/Coach*, a *certified DISC profile trainer*, clinical consultant for *The Dental Advisor* and member of *Catapult Education*. Dr. Bizga gives back to the community via dental missions around the world.

Dr. Bizga offers half-day, full-day and multi-day lectures.

Going Beyond Drill, Fill & Bill: The Birth of the Super GP

This is the Age of Efficiency! In today's general dental practice, having a proper balance in treatment mix is essential to profitability and success. Walking away with the confidence to take on more is what this course is all about. This course begins with a review of criteria essential to clinical success and stresses the importance of thoughtful case selection. By course end, the audience will be able to select appropriate cases to treat in house and more importantly know when to refer. Clinical tips, case reviews and brand suggestions will be included.

Course Objectives:

- Learn current trends in today's general practice and the market we exist in today
 - Talk common sense, "real-world" approach to treatment planning and the benefits of "Co-Diagnosis"
 - Understand personality styles via the DISC model of human behavior
 - Gain understanding how there is no "one-size fits all" approach to presenting treatment
 - Review clinical cases for application of principles and products
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Unleashing the Power of the 89%: How Supercharging Your Hygiene Program Can Super-Size Profits

With a recent revelation that 89% of a patient's overall dental experience is spent at hygiene visits, current beliefs hold that tiny tweaks surrounding this key patient experience can have huge benefits that will maximize your practice profits. This course is designed to provide informational "gold" on dental topics essential to seeing long term success and financial growth. From understanding patient decision making, to the tools and select tips for longer lasting dentistry, this course is designed to give a practical, "soup-to-nuts" approach to the latest research and materials, with special emphasis on the hygiene appointment.

Course Objectives:

- Learn current trends in today's general practice
- Talk common sense, "real-world" approach to treatment planning and the benefits of "Co-Diagnosis"
- Reinforce the value of great doctor-hygienist communication and team dynamics
- Understand patient psychology and the WHY of patient decision making

- Review the importance technology, instruments and ergonomics
 - Gain understanding how adding one new procedure or one new technique can elevate your practice
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Designed for Accomplishment, Engineered for Success: How What We Do, Use, and Think About Affect Our Daily Practice

Those in search of riches know that one must move a lot of dirt in order to find a little bit of gold. This course is designed to sift through the “dirt”, providing informational “gold” on a variety of dental topics essential to seeing long term success. From understanding patient decision making, to the tools and select tips for longer lasting dentistry, this course is designed to give a practical, “soup-to-nuts” approach to the latest research and materials that will maximize your practice profits.

Course Objectives:

- Learn current trends in today’s general practice
 - Talk common sense, “real-world” approach to treatment planning
 - Understand patient psychology and the WHY of patient decision making
 - Discuss the latest materials, tips and trick for clinical success
 - Gain understanding how adding one new procedure or one new technique can elevate your game
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Effective Assisting

This dental assisting continuing education course is designed to teach dental assistants and EFDA’s the skills necessary to better support their dentists in the everyday routines associated with a general dental practice. A lecture-based program, coupled with everyday practice essentials is the basis of this class. The topics covered will include basic material science, procedural protocols and topics related to patient care and treatment.

Course Objectives:

- Learn how to achieve employment security in a no-job-security world
 - Learn basic material science principles
 - Understand differences between etch/rinse vs. self-etch
 - Review impression materials and cements (conventional vs. resin)
 - Discuss temporary fabrication, material selection, shade selection
 - Define importance of patient communication
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Get It, Got It, Glue It: A Comprehensive Guide to Terrific Temporization

This course benefits Chairside and Expanded Function Assistants. Basics of crown and bridge procedures will be reviewed, discussed and understood so the assistant will be able to assist more efficiently and EFDAs will be able to restore more competently.

Course Objectives:

- Explain basic functions of etch, primer and bonding agents.
 - Review criteria in selection and use of dental cements
 - Discuss choices of materials for fixed prosthetics: gold, precious/non-precious alloy, porcelain-fused-to metal, ceramic, gold/porcelain, etc.
 - Learn techniques and understand the importance of crown/bridge temporization
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Polish Your Skills: How to Extract the Most from Our Everyday Communication to Increase Productivity and Profits

Have you ever presented an idea only to feel like you are pulling teeth to get answers? Maybe you should start thinking as the skilled communicators do! Discover strategies used by experts to ensure buy-in and optimize results every time you speak or present...even to the most reluctant of people. In this lively and revealing interactive session, world-class communicator Dr. Tim Bizga will demonstrate why people feel, think and act the way they do. Key insights will show how to discover, experience and apply human behavioral principles that enhance interpersonal relationships and develop effective workplace partnerships.

Course Objectives:

- Learn current trends in today's general practice and the market we exist in today
 - Talk common sense, "real-world" approach to treatment planning and the benefits of "Co-Diagnosis"
 - Understand patient psychology and the WHY of patient decision making
 - Reinforce the value of great communication
 - Gain understanding how there is no "one-size fits all" approach to presenting treatment
 - Provide an effective method to having clients accept treatment more frequently
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Efficient Fundamental Dentistry: Pathways to Procedural Mastery in 'Bread and Butter' Dentistry

In today's dental practice, 40% of revenues come from crown and bridge procedures. In addition, a staggering 45% of all billed direct restorative procedures are Class II's! The goal of this course is to teach efficiency while imparting competency in these key areas: the single unit crown and posterior composite dentistry. By course end, the audience will be able to select appropriate indirect materials and the glues we choose to hold them. Furthermore, attendees will be able utilize knowledge of the newest direct restorative materials to perform and restore more competently and efficiently. Clinical tips and brand suggestions will be included.

Course Objectives:

- Review principles of tooth preparation
 - Learn current methods for tissue management and Impressioning for crowns and bridge
 - Review the latest array of indirect material choices
 - Learn proper cement selection
 - Discuss adhesion and compare/contrast 7 generations of dental adhesives
 - Review criteria for properly placed matrix band and wedge and review matrix systems
 - Shortcuts and pearls for composites success
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Prep N' Produce: A Comprehensive Guide to Prep Design, Indirect Material Selection and the Glues We Choose to Use

Crown & Bridge procedures deliver one third of the annual revenue for the average dental practice, and 80% of those cases are single unit crowns. This course begins with the principles of proper diagnosis and treatment planning to provide clinicians with a roadmap for when, why, and how to recommend crown and bridge treatment. Building upon that foundation, the course will include tips on prep design and the overall importance of good tooth preparation to ensure a successful outcome. A review of the current concepts of tissue management and impressioning will be discussed, along with a portion of the course dedicated to demystifying the cementation selection process.

Course Objectives:

- Understand when a crown is the most appropriate clinical recommendation vs. a multi-surface direct restoration
 - Review case presentation techniques to help improve case acceptance rates
 - Discuss importance of proper prep design
 - Learn the importance of tray selection and temporization
 - Review the latest array of indirect material choices and cementation options
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Endo/Resto: Simplifying a Procedural Juggernaut to Achieve Single Visit Profitability

This course is designed to walk dentists and assistants through an entire endodontic appointment from phone call to final result. The course focuses on the ultimate goal of the single visit Endo/Resto appointment: preservation and extension of the tooth life cycle. Dentists and assistants will not only come away with understanding how to efficiently fill the root, but how to immediately preserve long term success of the tooth via current restorative trends and techniques. The goal of this course is simple: reinforce the value of combining Endo/Resto into a single visit appointment thereby preserving teeth, providing exceptional service to the patient, and improving practice profitability.

Course Objectives:

- Diagnose and Treatment plan Endo/Resto procedures
 - Discuss minimally invasive techniques for endodontic therapy including access and dentin preservation
 - Discuss tips and tricks for reliable, profound anesthesia
 - Understand the concepts surrounding when and where to use posts
 - Learn the value of single visit Endo/Resto procedures for both patient and profits
 - Explain why single visit Endo/Resto is preferred and when it is not an option
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Influencing the Outcome: Pathways to Effective, Efficient and Profitable Surgery in the GP Practice

This is the Age of Efficiency! In today's general dental practice, having a proper balance in treatment mix is essential to profitability and success. Walking away with the confidence to take on more is what this course is all about. This course begins with a review of criteria essential to simple exodontia and stresses the importance of thoughtful case selection. By course end, the audience will be able to select appropriate cases to treat in house and more importantly know when to refer. Clinical tips, case reviews and brand suggestions will be included.

Course Objectives:

- Review treatment planning for success
 - Discuss pharmacology of local anesthetics
 - Review which drugs are most effective in pain management
 - Learn techniques to minimize risk in exodontia
 - Learn the fundamental of flap design, basic grafting and key suture knots
 - Review and Reinforce procedural efficiency and short-cuts
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The Nuts and Bolts of Implant Dentistry

This course is designed to focus on restorative implant dentistry, providing informational "gold" on a variety of topics essential to seeing long-term success with implants. From understanding patient decision making, to the tools and select tips for longer lasting dentistry, this course offers a practical "nuts and bolts" approach to restoring implants in your practice. A review of current concepts in tissue management and impressioning will be discussed. By course end, the audience will be able to select appropriate materials and the glues we choose to use to hold them. Furthermore, attendees will be able to utilize knowledge of the newest concepts with implants to perform and restore more competently and efficiently.

Course Objectives:

- Discuss "real world" approach to offering and treatment planning implants in your office

- Review the importance of surgical placement to final restorative outcome
 - Learn current methods for tissue management
 - Understand the difference between closed and open-tray technique for impressing
 - Gain understanding of when, how and why to use screw-retained vs. cement-retained restorations
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Diamonds and Pearls are a Practice's Best-Friend (Treatment Planning and Case Presentation)

It's no secret: employees are a company's greatest asset, especially in a dental practice! Therefore, leveraging key patient experience-moments will have huge benefits and in turn will maximize your practice profits. This course is designed to provide piles of "diamonds" on clinical techniques and treatment planning "pearls" essential to seeing long term success and financial growth. From understanding patient decision making, to the tools and select tips for getting patients to be "WOW-ed" with the overall experience, this course is designed to give a practical, "soup-to-nuts" approach to the latest clinical research, approaches to human behavior and includes special emphasis on team communication.

Course Objectives:

- Learn current trends in today's general practice and the market we exist in today
 - Talk common sense, "real-world" approach to treatment planning and the benefits of "Co-Diagnosis"
 - Understand personality styles via the DISC model of human behavior
 - Gain understanding how there is no "one-size fits all" approach to presenting treatment
 - Review clinical cases for application of principles and products
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Drill, Fill, & Bill—A Proven Approach to Profitable Posterior Dentistry

A staggering 45% of all billed direct restorative procedures are Class II's! Often just one small adjustment or technique can make all the difference between a smooth procedure OR a frustrating one. The focus of this course is Class II restorative solutions, procedures and techniques that will allow audience to be able to perform and restore more competently, efficiently and confident mastery!

Course Objectives:

- Discuss current market trends
- Review matrix systems
- Define adhesion and compare/contrast 7 generations of dental adhesives
- Discuss choices of materials and suggested technique for placing, finishing and polishing
- Shortcuts and pearls for composites success